

The Mid-Fairfield Record

Volume 2, Issue III

April, 2010

President's Letter

Hello Everyone!

The month of April not only brings the May flowers but it is also tax time on April 15th! Since we need to pay our taxes this month, I thought I would talk about ways to **save some money** by taking advantage of the benefits that both **NAR** and **CAR** offer us.

NAR:

•Last Fall, **NAR** began the **REALTORS® Federal Credit Union**. **NAR** has partnered with industry leaders to provide REALTORS® with value-added offers and significant savings on products and services they use every day. The **Credit Union** is able to provide highly competitive Loan Rates, Savings Rates and fewer fees than other lending institutions. Check out the advantages at: <https://www.realtorsfcu.org> .

•Follow this link to the **NAR benefits page** to see all the other benefits:http://www.realtor.org/realtor_benefits

CAR:

•One of the easiest ways to save money is to choose an electricity supplier that is lower in cost than your current supplier. **CAR** has teamed up with **Energy Plus** to offer REALTORS® a discount on their utility cost.

•We all drive clients many miles around town. Keep your car in shape by visiting **Jiffy Lube** or **Town Fair Tire**.

•Obtain a 15% all-day savings pass to **Macy's** on **CAR's** Website. The pass is valid the day of your choice between April 15 and May 14. While typical **Macy's** coupons/sales exclude brands such as DKNY and Coach - this savings pass does not! Some exclusions still apply - see savings pass for details.

•Check out these and all the discounts available through CAR by visiting:http://www.ctrealtor.com/mt_about_car/memberBenefits.shtml .

Other Reminders:

•You must finish your **12 hours of Continuing Education** by May 31st. Check out the **MFCAR** website to see the schedule of dates and classes being offered before the deadline.

•Do you have a child that is going to or in college? Make sure your child applies for the **Gates Scholarship** given out to children of REALTORS®. Last year several of our members' children were awarded scholarships. Go to the website for details: http://www.ctrealtor.com/mt_programs_events/gates_scholarship_program/gatesScholarshipApp.shtml

Make it happen every day!

-Paul Thury



Paul Thury-
MFCAR Board President 2010

MFCAR CE CLASSES 2010

Friday, April 30th, 2010

CT Disclosure, RESPA & Law Update (Mandatory) 9:30 am-12:30 pm

Monday, May 3rd, 2010

Real Estate Contracts (Elective) 9:30 am-12:30 pm

Wednesday, May 12th, 2010

CT Buyer Agency (Mandatory) 9:30 am-12:30 pm

Wednesday, May 19th, 2010

CT Disclosure, RESPA & Law Update (Mandatory) 9:30 am-12:30 pm

For registration form & information please visit our website: www.mfcar.com

Note
The Location
For all Classes
is the
MFCAR
Board
Office
in Westport



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mid-fairfield
county
association
of
REALTORS®

Carol's News

- REALTORS® at the Capitol:** MFCAR would like to thank all of the REALTORS® who took time out of their busy schedules to attend **REALTORS® at the Capitol** on March 24th, 2010. They are: *Linda Cappello, Ken D'Arinzo, Bernardine DiVecchio, Bob Hertz, Linda (Kate) Johnson, Bill Karchere, Donna Karnes, Marilyn Katz, Candace Lipira, Cheryl Scott-Daniels, Stuart Svirsky, Paul Thury, Joseph Visciglia, and Adelaide Waring.* They are each entitled to one free CE class offered by the board!
- Office Meetings:** MFCAR president Paul Thury and I are scheduling dates on the calendar to speak at your office meetings to let your agents know what MFCAR, CAR and NAR offer you as members. Email me at carol-heins@mfcар.com to schedule a time, or call 203 227-4418. -Carol Heins



Carol Heins
MFCAR A.E.

New Members: March

Kenneth D'Arinzo; Robin Fortin; Violet Gaul; Lori Kaine; S. Kathy Kincaid; John Leo; Andrew McNee; Lauren Rubino; Sara Spaulding; David Yu

New Members: REMEMBER:
New Member Orientation
 Friday, 4/23/10, MFCAR Board Office

GATES SCHOLARSHIP 2010
Deadline May 21, 2010
 Visit www.ctrealtor.com
 for information and application.

CALENDAR

- April**
- 21 **CMLS Class** 10 am at Board
 - 23 **New Member Orientation** at Board
 - 26 **EPRO Workshop** at Board
 - 27 **CTMLS Class**
 - 28 **BOD Meeting:** 9am at Board
 - 30 **CE Class**
- May**
- 3 **CE Class**
 - 10-15 **NAR Convention** (Washington D.C.)
 - 12 **CE Class**
 - 19 **CE Class**
 - 21 **BOD Meeting:** 9am at Board
Gates Scholarship Applications Due
 - 26 **GM Meeting**
 - 31 **Memorial Day** Office Closed

MARKET TRENDS

The Following are statistics taken from CMLS records for Single Family properties currently listed as:

CTS (on April 19, 2010)
PENDING (from March 20—April 19, 2010)

These figures were compiled for the towns of Norwalk, Weston, Westport, Wilton and Fairfield.

Norwalk	Population: 84,925 approx.
Weston	Population: 10,000 approx.
Westport	Population: 28,000 approx.
Wilton	Population: 18,000 approx.
Fairfield	Population: 57,861 approx.

CTS Listings: Single Family Homes

For April 19, 2010

Norwalk	53	avg. mkt. time	66
Weston	10	avg. mkt. time	124
Westport	30	avg. mkt. time	124
Wilton	9	avg. mkt. time	69
Fairfield	61	avg. mkt. time	83

Pending Listings: Single Family Homes

For March 20 through April 19, 2010

Norwalk	47	avg. mkt. time	109
Weston	9	avg. mkt. time	104
Westport	23	avg. mkt. time	97
Wilton	11	avg. mkt. time	80
Fairfield	47	avg. mkt. time	105

**SAVE
the
DATE**

**MFCAR
General
Membership
Meeting**

**Wednesday,
May 26, 2010**

*Registration 8:30am,
Program 9:00-11:00am*

HOUSING STATISTICS

According to the CMLS, the average price for Houses & Condo's **SOLD**

Town	Property Type	Jan - Mar'10		Jan - Mar '09	
		Units	Avg. Price	Units	Avg. Price
Norwalk	Single Family	93	448,053	67	637,787
	Condominium	49	355,404	42	267,887
Weston	Single Family	26	813,237	9	831,056
Westport	Single Family	53	1,331,806	28	1,457,906
	Condominium	4	576,553	2	481,068
Wilton	Single Family	22	777,832	14	812,857
	Condominium	3	381,667	1	750,000
Fairfield	Single Family	106	681,567	65	706,150
	Condominium	12	376,250	15	437,600