

The Mid-Fairfield Record

Volume 2, Issue II

February, 2010

President's Letter

The Groundhog saw his shadow this year, telling us there would be six more weeks of winter. Six weeks will take us to the middle of March which is time for **REALTORS® at the Capitol!**

After my challenge to you to become more involved last month, several agents asked how they could do just that. Well **REALTORS® at the Capitol, on March 24, 2010**, is the perfect opportunity! It is a great way to become involved, and while doing so, not only protect the values of home ownership but also protect your business here in Connecticut.

Going to the Capitol to meet with our legislators is an important step in making sure our interests in Hartford are secure. There is strength in numbers and this event regularly has the best turnout of any group who meets their legislators at the Capitol.

To give you an overview, the day goes something like this. After a continental breakfast, there is a

short meeting at the Bushnell Theatre to review the current issues at hand. You do not need to speak unless you want to. All Attendees then meet with their legislators as a group. This is where having a good presence in numbers is important. The REALTOR® position on the issues is reviewed, and then there is time for a quick lunch in the *Legislative Office Building Dining Room*, before boarding the bus to return to Fairfield County. You are home by 2 PM having made a difference in Hartford!

Please go to the following address (www.ctrealtor.com/rac) to register today. Everyone's help is needed to protect our business and make sure we can continue to earn a living in our chosen profession. As an added incentive, Your attendance to **REALTORS® at the Capitol** earns you a one (1) free MFCAR Continuing Education Class to be used at your discretion.

I challenge you to become involved for the betterment of you and your colleagues' business!



Paul Thury-
MFCAR Board President 2010

Make it happen every day!
-Paul Thury

Bus Schedule

New Canaan 6:15 A.M.

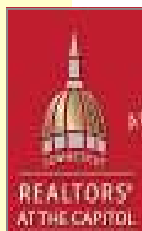
Church of Jesus Christ of Latter Day Saints
682 South Ave./North of exit 37 Merritt Pkwy

Westport 6:45 A.M.

Commuter Parking Lot/Sherwood Island Connector
Exit 18, off I 95

Fairfield 7:15 A.M.

Greater Fairfield Board Office
156 Round Hill Road, Fairfield/ exit 22 off I 95



REALTORS® AT THE CAPITOL March 24, 2010

To Attend: register at www.ctrealtor.com/rac
To ride the Bus from Fairfield County for free: call the Board to reserve a seat.

Don't forget to register with CAR first!



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mid-fairfield
county
association
of
REALTORS®

Friday, March 12th, 2010

CT Disclosure, RESPA & Law Update (Mandatory) 9:30 am—12:30 pm Inst: Barbara Fairfield
CT Buyer Agency (Mandatory) 1:30 pm—4:30 pm Inst: Barbara Fairfield

Wednesday, April 7th, 2010

CT Buyer Agency (Mandatory) 9:30 am—12:30 pm Inst: Terry Hastings

Friday, April 30th, 2010

CT Disclosure, RESPA & Law Update (Mandatory) 9:30 am—12:30 pm Inst: Terry Hastings

Wednesday, May 12th, 2010

CT Buyer Agency (Mandatory) 9:30 am—12:30 pm Inst: Terry Hastings

Wednesday, May 19th, 2010

CT Disclosure, RESPA & Law Update (Mandatory) 9:30 am—12:30 pm
Inst: Terry Hastings

To Register for classes please visit our website: www.mfcar.com and click the short cut to MFCAR CE classes currently offered. Once on the CE Class Page, please look for link (at bottom of page) to the Registration flyer. To Register for classes, please download this flyer and return it with your payment (check or cash) to the MFCAR Board Office.

MFCAR CE CLASSES 2010

Classes held at the
**United Methodist Church
Westport**

CE Requirements for Renewal Year 2010

12 hours of Continuing Education at an approved school consisting of the following:

- 3 Hours- CT Buyer Agency** *Mandatory*
- 3 Hours- CT Disclosure, RESPA, & Law Update** *Mandatory*
- 6 Hours** of Real Estate **Elective** Courses

Carol's News

The **New England REALTORS® Conference** was a big success with over 200 REALTORS® from across New England attending! To view the PowerPoint presentations from several of the speakers (Lawrence Yun- NAR Chief Economist, Chris Polychron- 2010 NAR RPAC Fundraising Liaison and Chris Gosselin- NAR Political Representative) go to www.ctrealtor.com/nerc.

The **NAR Benefit REALTORS® Federal Credit Union** has partnered with industry leaders to provide REALTORS® with value-added offers and significant savings on products and services they use every day. Through unique understanding and real partnership, they guide members to securing their financial independence. As a REALTOR® you have access to checking, savings, personal loans, home loans, money markets, investments, etc.

Not a Member? Not a Problem! All REALTORS® (and their immediate family) are eligible for lifetime membership. To get more information on the Credit Union go to www.realtor.org/realtor_benefits/credit+union. Join online today. Have Questions? Contact Member Care 24-hours a day at (866) 295-6038.

-Carol Heins



Carol Heins
MFCAR A.E.

CALENDAR

February

17 **MFCAR CE Class** at Board
19 **BOD Meeting:** 9am @ Board

March

12 **MFCAR CE Classes** at United Methodist Church
19 **BOD Meeting:** 9am @ Board
24 **REALTORS® at the Capitol** (Hartford)

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The Following are statistics taken from CMLS records for Single Family properties currently listed as:

CTS (on February 18, 2010)
PENDING (from January 16—February 18, 2010)

These figures were compiled for the towns of Norwalk, Weston, Westport, Wilton and Fairfield.

Norwalk	Population: 84,925 approx.
Weston	Population: 10,000 approx.
Westport	Population: 28,000 approx.
Wilton	Population: 18,000 approx.
Fairfield	Population: 57,861 approx.

CTS Listings: Single Family Homes

For February 18, 2010

Norwalk	42	avg. mkt. time 100
Weston	12	avg. mkt. time 158
Westport	19	avg. mkt. time 95
Wilton	13	avg. mkt. time 170
Fairfield	52	avg. mkt. time 63

Pending Listings: Single Family Homes

For January 16 through February 18, 2010

Norwalk	22	avg. mkt. time 90
Weston	8	avg. mkt. time 150
Westport	19	avg. mkt. time 99
Wilton	6	avg. mkt. time 106
Fairfield	20	avg. mkt. time 114

HOUSING STATISTICS

According to the CMLS, the average price for Houses & Condo's **SOLD**

GATES SCHOLARSHIP 2010

Deadline May 21, 2010

Open to children/stepchildren of active CT. REALTORS®, REALTOR® Associates, local Board Executive Officers or CAR Staff Members. Visit www.ctrealtor.com for information and application.

New Members: January

Deirdre Andreoli; Beth Berkowitz; Christi Farrington; Merilese Fernschild; Elaine Floyd; Amy Gunderson; Cyd Hamer; Elizabeth Koos; Seema Saxena; Abigail Salvati; Stephen Silvadi; Alexander Tergis; Claudia Tergis

Town	Property Type	Jan '10		Jan '09	
		Units	Avg. Price	Units	Avg. Price
Norwalk	Single Family	28	490,980	23	724,219
	Condominium	15	271,047	13	266,192
Weston	Single Family	7	761,807	5	887,500
Westport	Single Family	13	1,859,038	5	688,212
	Condominium	0	————	1	777,500
Wilton	Single Family	7	896,443	2	1,185,000
	Condominium	0	————	0	————
Fairfield	Single Family	39	623,060	17	548,634
	Condominium	3	302,000	7	472,000